

## Iowa Commercial Advisors



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## **Professional Expertise**

Mark Hanrahan serves as Cushman & Wakefield Iowa Commercial Advisors Head of Capital Markets and Investment Strategies. Mark specializes in acquisition, disposition, development and asset management across all product types. Throughout his career, Mark has gained expertise in capital markets research and strategy, market and property underwriting, and structuring joint ventures.

Mark has 25 years of institutional deal making and asset management experience, sourcing and closing over \$10 billion in transactions. Mark led the deal team responsible for several hundred transactions in the US Metro areas including Chicago, Houston, Dallas, Austin, Minneapolis, Denver, Phoenix, Los Angeles, San Francisco, and Seattle.

## **Education**

- University of Northern Iowa, Accounting (1991)
- Drake University, MBA (1994)
- Passed CPA Exam (1991)
- Passed CFA Exam (1997)