



CUSHMAN & WAKEFIELD

Iowa Commercial Advisors



John W. Viggers, CCIM, CPM, CRE Senior Vice President
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Professional Expertise

John Viggers is the Senior Vice President of Cushman & Wakefield Iowa Commercial Advisors. John brings financial expertise and 30 years of experience in tenant/landlord representation, acquisition/dispositions, asset management and consulting.

John is recognized as an international expert on management services, including work in The EU and South America. He is a top producer in leasing, tenant/landlord representation and investment sales with expertise in receivership services. He lead a team that served institutional clients in property/asset management and disposition of distressed assets. John has directed the management, leasing, and sale of several hundred commercial properties for private and institutional clients throughout the United States.

Counseling services include portfolio transitioning, positioning assets for sale, and strategic growth planning.

Clients Served

- Citibank
- Regions Bank
- Lennar Partners
- ABM
- Lehman
- DBSI
- TriMont
- C-III
- Midland Loan Services
- Alex Brown Realty Co.
- Wellmark
- KeyBank
- CW Capital
- NEBF Real Estate
- Collins Community Credit Union
- LNR

Professional Affiliations

- Counselor of Real Estate (CRE), Member
- CCIM Institute, Member
- Institute of Real Estate Management, Certified Property Manager (CPM)
- Institute of Real Estate Management - International Executive Committee 2015 & 2016
- University of Northern Iowa, Real Estate Advisory Board - Past President
- Blank Park Zoo - Board Member
- The Corporation for Economic Development - Board Member
- Greater Des Moines Partnership Economic Development - Board Member
- Midwest Real Estate News - Forty Over 40 - 2006 & Hall of Fame - 2011
- Ronald McDonald House Charities of Central Iowa - Past President
- Greater Des Moines Leadership Institute
- Central Iowa "Forty Under 40" - Class of 2001

Education

- University of Northern Iowa, Bachelor's of Arts