



# CUSHMAN & WAKEFIELD

Iowa Commercial Advisors



**John W. Viggers, CCIM, CRE** Senior Vice President  
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## Professional Expertise

John Viggers is the Senior Vice President of Cushman & Wakefield Iowa Commercial Advisors. John brings financial expertise and 35 years of experience in tenant/landlord representation, acquisition/dispositions, asset management and consulting.

John is recognized as an expert on management services, including work in The EU and South America. He is a top producer in leasing, tenant/landlord representation and investment sales with expertise in distressed assets and receivership services. John has directed the management, leasing, and sale of several hundred commercial properties for private and institutional clients throughout the United States.

Counseling services include portfolio transitioning, strategic growth planning, and expert witness.

## Clients Served

- ABM
- Alex Brown Realty Co.
- Citibank
- C-III
- Collins Community CU
- Crescent Electric
- CW Capital
- DBSI
- EMC Insurance
- Endeavor Development
- GXO Logistics
- KeyBank
- Lehman
- Lennar Partners
- LNR
- Midland Loan Services
- NEBF Real Estate
- Regions Bank
- TriMont
- Wellmark

## Professional Affiliations

- Counselor of Real Estate (CRE), Member
- CCIM Institute, Member
- Institute of Real Estate Management, Certified Property Manager (CPM)
- Institute of Real Estate Management - International Executive Committee
- Blank Park Zoo - Board Member
- Pivotal Business Partners - Board Member
- American Bankruptcy Institute, Member
- Greater Des Moines Partnership Economic Development - Board Member
- University of Northern Iowa, Real Estate Advisory Board - Past President
- Midwest Real Estate News - Forty Over 40 & Hall of Fame
- Ronald McDonald House Charities of Central Iowa - Past President
- Greater Des Moines Leadership Institute
- Central Iowa "Forty Under 40"

## Education

- University of Northern Iowa, Bachelor's of Arts